

FINANCING SOLUTIONS

personalizing business communications



WHAT ARE FINANCING SOLUTIONS FROM PAETEC?

PAETEC’s innovative equipment and software Financing Solutions are designed to help your organization keep up – or get ahead – while staying on budget, all with one simple monthly invoice.

WHAT KEY BUSINESS NEEDS CAN PAETEC'S FINANCING SOLUTIONS ADDRESS?

MINIMIZE CAPITAL EXPENDITURES & REMAIN WITHIN BUDGET

Maintaining fiscal restraint is now more imperative than ever. Fortunately, PAETEC can help you acquire the communications technology you need without significantly adding to your financial burden.

RETAIN CONTROL OF EQUIPMENT & SOFTWARE

When you're unable to invest in telecom equipment, PAETEC provides several innovative options. Our special financing programs allow you to utilize and own the latest communications solutions.

KEEP UP WITH THE LATEST TECHNOLOGY

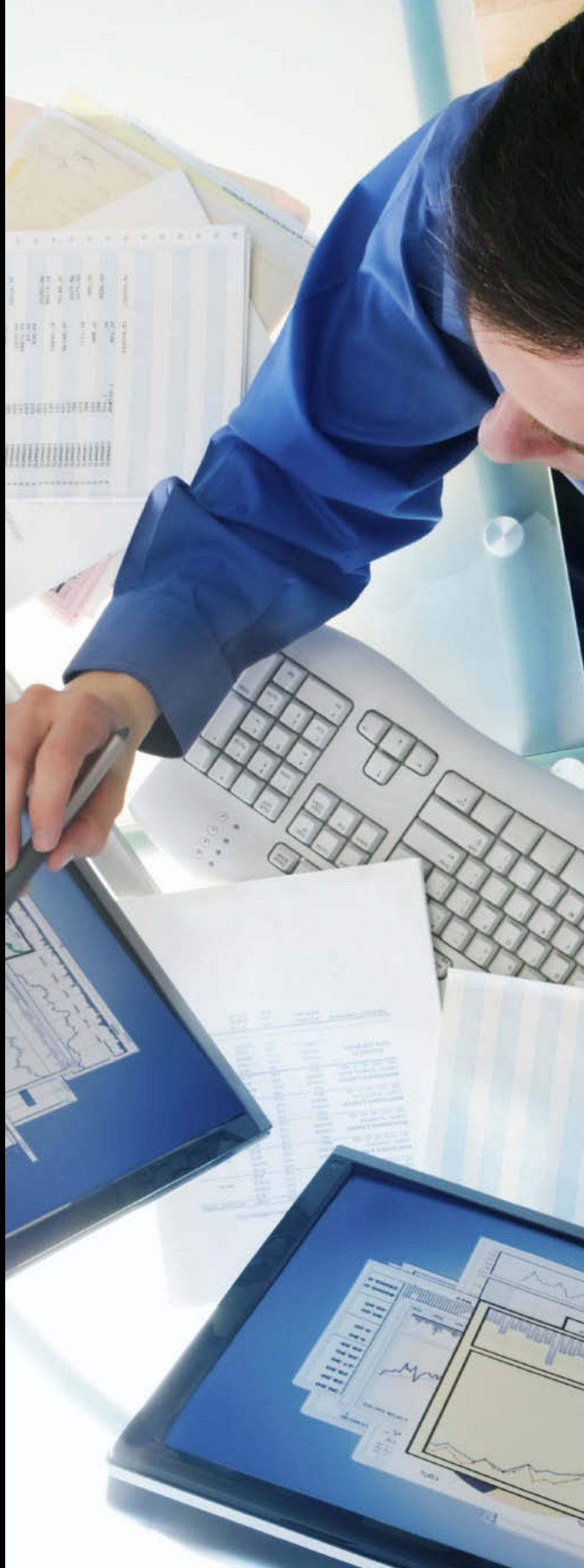
A limited budget doesn't have to mean limiting your purchases of new communications equipment and software. PAETEC can help you ensure that your organization has the resources it needs.

MAINTAIN VENDOR CHOICE

When it comes to communications, there are no "one size fits all" solutions. PAETEC's financing solutions allow you to work with whichever vendors you choose. We currently work with over 800 leading technology providers such as Avaya, Cisco Systems, and Alcatel-Lucent. Plus, you can even take advantage of IP PBX systems from PAETEC.

SIMPLIFY COMMUNICATIONS-RELATED ACCOUNTING

Having to deal with multiple invoices for your communications services and equipment is complicated and time-consuming. Partnering with PAETEC simplifies things by consolidating all of your communications charges, including equipment and software, on one invoice.



WHAT MAKES PAETEC'S FINANCING SOLUTIONS SO INNOVATIVE?

OUR EQUIPMENT FOR SERVICES (EFS) PROGRAM

EFS is a profit-sharing mechanism that lets you use a portion of the money you spend on PAETEC network services to subsidize new equipment purchases. You can then acquire the latest equipment with minimal or no capital outlay.

EFS doesn't limit you to strictly financing communications equipment like PBXs, routers, or business phone systems. You can use EFS to help acquire almost any office equipment, including copiers, computers, printers, and even office furniture.

OUR SOFTWARE FOR SERVICES (SFS) PROGRAM

PAETEC's SFS financing program operates in much the same way as our EFS program, allowing you to take advantage of the latest business-productivity software without making a large capital expenditure.

While many of our customers use SFS to acquire our incredibly powerful PINNACLE Online and PINNACLE Communications Management suites, SFS financing can also be used to offset the cost of other software, such as office, engineering, or technical design programs.

OUR EQUIPMENT RENTAL PROGRAM & MANAGED ROUTER SUPPORT SERVICES

With PAETEC's Equipment Rental Program, you can deploy the latest equipment from leading technology providers, such as Cisco and ADTRAN, while staying within budget. Plus, through our Managed Router Support Services, we offer full configuration, management, and monitoring of your network, providing total peace of mind.

- PAETEC's **Equipment Rental Program** helps you acquire equipment that has been tested and certified to operate properly
- PAETEC's **Managed Router Support Services** let you choose from three different product options based on your unique requirements: Router Ping Monitoring, Router Configuration, or Advanced Managed Router

"Equipment for Services has helped us many times to get things that normally we couldn't have acquired."

Aaron Fitzgibbons
Director of Technology
Bishop Guerton High School

OUR IP SIMPLE PROGRAM

Is your business looking for ways to reduce expenditures, while maintaining a competitive edge? Now, you can rent your voice, data, and phone system all from one company and future-proof your communications!

PAETEC's Network Services and IP Phone Systems are an all-in-one communications powerhouse integrating feature-rich phone systems, advanced IP phones, and powerful software features that can substantially improve your company's productivity while saving you on-going monthly costs.

- PAETEC IP Simple is billed as a rental program, which means your business can acquire state-of-the-art equipment with no capital expenditure and an affordable monthly rental cost
- PAETEC's Managed Services can support your communications needs from the communications closet to the desktop



WHY CHOOSE PAETEC'S FINANCING SOLUTIONS FOR YOUR BUSINESS?

- Consolidate the monthly billing for all your network services, equipment, and software
- Enhance your buying power to make it more affordable to upgrade to newer technologies
- Acquire a personalized communications solution to meet the unique needs of your organization with help from our knowledgeable account consultants

KEY FACTS:

- PAETEC has funded over \$100 million in equipment and software since 1998
- Over 5,000 satisfied PAETEC customers nationwide enjoy a single provider and one invoice for all network services, equipment, software, and financing

www.paetec.com
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