

Overview

A subsidiary of PAETEC Holding Corp., a \$2B company founded in 1998, PAETEC Energy provides more than 5,000 customers with energy products and services. PAETEC Energy's experienced professionals share a common vision: Providing clients with better information, value and support than they've come to expect from a utility company.

PAETEC Energy Differentiators

Educational Approach: We provide insight to the energy markets, the products, financial options, and the benefits and risks of each. We then work jointly with our clients to determine the best energy purchasing strategy based on their needs and market dynamics.

Broad Product Portfolio: PAETEC Energy operates as both an energy supplier and energy brokerage firm. This unique hybrid approach allows us to provide a large number of product variants and ensures the best-fit solution for our clients.

Competitive Pricing: Based on a client's geography and product needs, PAETEC Energy can solicit pricing offers from multiple sources, saving time and ensuring competitive solutions.

Service Offerings

Electricity & Natural Gas Supply: Commodity procurement with a variety of pricing and billing options.

Demand Response Programs: Receive cash payments in exchange for curtailing demand

Renewable Energy Credits: Choice of certification levels and generation sources (wind, hydro, etc.)

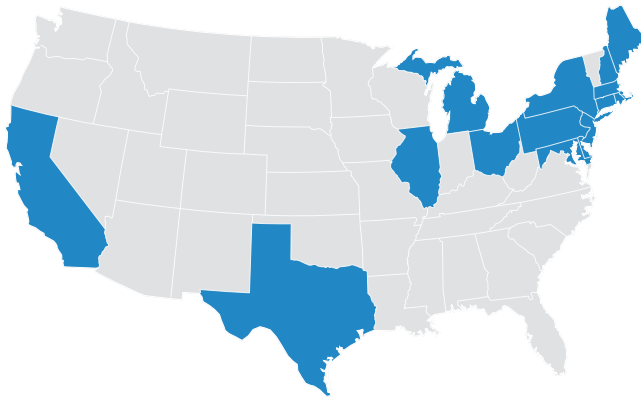
Energy Consultation: Receive no-cost market insight and guidance to formulate and implement a sound energy strategy based on your business objectives.



Contact PAETEC Energy today to receive a no-obligation energy expense analysis for your business:
Call 1-855-GoEnergy OR **E-mail: energyinfo@paetec.com**

Service Coverage

Servicing 166 individual utility territories across the country and growing, PAETEC Energy is licensed and certified by public utility commissions in every competitive, energy-deregulated state.



Competitive electricity markets in the U.S. include: CA*, CT, DC, DE, IL, MA, MD, ME, MI, NH, NJ, NY, OH, PA, RI and TX.

*California is currently subject to enrollment caps and scheduled enrollment windows

Pricing & Contractual Options

Fixed Pricing: Receive a guaranteed rate for electricity or natural gas for a “no-surprises” budget solution.

Variable (Index) Pricing: The best value over long periods of time, this solution fits the needs for cost-conscious companies who can tolerate the risk of fluctuating market conditions.

Blended Pricing: A combination of Fixed and Variable, this option creates a balanced approach to budget certainty while still benefiting from positive market performance.

Customizable Term Lengths and Start Dates: PAETEC Energy can provide budgetary planning conveniences by aligning contractual terms with a client’s fiscal cycles



PAETEC SOLUTIONS

Energy

- Electricity
- Demand Response
- Natural Gas
- Renewable Energy
- Energy Consultation

Financing

- EFS - Equipment for Services
- SFS - Software for Services

Telecommunications

- Voice (TDM & VoIP)
- Data
- Equipment
- Data Center

Applications

- PINNACLE Service Lifecycle Management

COMPANY HIGHLIGHTS

- Serving 86 of the top 100 U.S. Market statistical areas
- Approx. 4,600 Employees
- ISO 9001:2008 Certified

FINANCIAL HIGHLIGHTS

- NASDAQ: PAET
- Revenues: \$1.950B*
- Adjusted EBITDA: \$351M*
- Free Cash Flow**: \$223M*

* Pro forma LTM with Cavalier Telephone as of June 30, 2010
* Adjusted EBITDA Less CAPEX

AWARDS

- 2011: Best Companies to work for in New York by NYS-SHRM
- 2010: #982 on FORTUNE 1000 List
- 2010: #38 of Top 125 International Training Organizations Training Magazine
- 2010: #409 in North America on Deloitte Technology Fast 500; one of only 27 Companies over \$1B to make the list

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