



2009 Q3 PROMOTION

PAETEC VALUE ADD DATA PROMOTION

QUALIFYING PRODUCTS

- Network Firewall
- Data Backup & Recovery
- Dedicated Server
- Network Performance Monitoring
- Email Scanning & web security (must be sold as a bundle)

QUALIFYING PORT TYPES

- Integrated T1
- Dynamic IP
- MPLS VPN
- DS1
- DS3
- Ethernet
- OC - 3
- OC - 12

Sell a “value add” data service to an MPLS VPN, Integrated T1 or a Dynamic IP order and earn an additional \$150 payout for each service sold. There are 5 data products to choose from including Network Firewall, Data Backup and PAETECs Email Security Suite. Available on orders placed between July 1 2009 and September 30 2009 from DS1 through OC-12



PROMOTIONAL GUIDELINES

- Integrated T1, Dynamic IP and MPLS VPN sales submitted between July 1 and September 30 2009 will qualify
- An MPLS network must have 60% locations on-net to qualify
- Network Firewall promotion is limited to one per WAN
- Integrated T1 circuit must include Local or LD and Internet.
- Dynamic IP applies to SIP Trunk Group only and must include Local or LD
- Minimum DS1 MRC is \$295 (excluding CPE and local loop)
- Minimum MPLS DS1 MRC is \$395 (excluding CPE and local loop)
- Minimum Ethernet MRC is \$750 (excluding CPE and local loop)
- Minimum DS3, OC -3, OC-12 MRC is \$2100 (excluding CPE and local loop)
- Promotion does not apply to fractional ports
- Applies to new logos only, 36 month minimum term applies
- SPIFF will be paid upon assignment of an account number in the PAETEC billing system
- PAETEC reserves the right to reclaim financial promotional incentives if qualifying criteria as defined is not met, or early termination of any circuits occur, which would have resulted in the criteria having been not met



PAETEC reserves the right to amend or terminate this promotion without prior notice.