



NEWS RELEASE

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PAETEC Solution Now Rated “Avaya Compliant”

- *Dynamic IP application is compatible with key Avaya IP telephony solutions*

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FAIRPORT, N.Y. — PAETEC Holding Corp. (NASDAQ GS: PAET) today announced that its Dynamic IP service is compliant with key Internet protocol (IP) telephony solutions from Avaya Inc., a leading global provider of business communications applications, systems and services.

The Dynamic IP solution offers businesses true bandwidth allocation for voice and data while leveraging existing voice equipment. The application now is compliance-tested by Avaya for compatibility with the Avaya IP Office, a secure, easy-to-use converged voice and data system for small and medium businesses. To date more than 100,000 Avaya IP Office systems have been sold worldwide.

“Our goal is to offer our customers the most cost-effective solution possible,” said PAETEC Chief Marketing Officer Jack Baron. “Part of the way we do this is through relationships with market leaders such as Avaya, which ensures a level of quality and consistency to our service and also sets the stage for future technical innovations.”

PAETEC is a member of the Avaya DevConnect program — an initiative to develop, market and sell innovative third-party products that interoperate with Avaya technology and extend the value of a company’s investment in its network.

As a Gold member of the program, PAETEC is eligible to submit products for compatibility testing by the Avaya Solution Interoperability and Test Lab in Lincroft, N.J. There a team of Avaya engineers develops a comprehensive test plan for each application to verify whether it is Avaya compliant. Doing so ensures businesses can

confidently add best-in-class capabilities to their network without having to replace their existing infrastructure—speeding deployment of new applications and reducing both network complexity and implementation costs.

“By offering compliance testing to the many innovative companies like PAETEC who are members of our DevConnect program, Avaya promotes fully interoperable solutions that help businesses unleash powerful new possibilities,” said Eric Rossman, vice president, developer relations and technical alliances, Avaya. “They are able to use Intelligent Communications to connect employees and customers to information from wherever they are, over whatever device they have available – getting more out of their multivendor network and delivering new value to their bottom line.”

About Avaya

Avaya delivers Intelligent Communications solutions that help companies transform their businesses to achieve marketplace advantage. More than 1 million businesses worldwide, including more than 90 percent of the FORTUNE 500[®], use Avaya solutions for IP Telephony, Unified Communications, Contact Centers and Communications-Enabled Business Processes. Avaya Global Services provides comprehensive service and support for companies, small to large. For more information visit the Avaya Web site: <http://www.avaya.com>. For more information on the Avaya DevConnect program, visit www.avaya.com/devconnect.

About PAETEC

PAETEC (NASDAQ GS: PAET) is personalizing business communications for medium-sized and large businesses, enterprise organizations and institutions across the United States. We offer a comprehensive suite of IP, voice, data and Internet services, as well as enterprise communications management software, network security solutions, customer premises equipment (CPE) and managed services. For more information, visit www.paetec.com.

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