



PAETEC

NEWS RELEASE

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FOR IMMEDIATE RELEASE

PAETEC Wins Selling Power Sales Excellence Award

LAS VEGAS (December 7, 2007) – PAETEC Holding Corp. (NASDAQ GS: PAET) was presented with a Stevie Award® in the Telecommunications Sales Organization of the Year category during the second annual Selling Power Sales Excellence AwardsSM celebration, held last night at Caesars Palace in Las Vegas. PAETEC was also a finalist in the Customer Service Team of the Year, Regional Manager of the Year, Sales Management Training Program of the Year, and Sales Training Program of the Year categories.

"This is the second consecutive year we have received this award, which further validates the importance PAETEC places on supporting our sales organization throughout every department in our company," said PAETEC President of Alternate Channels Chris Bantoft, who accepted the award on behalf of the company.

"The success we have achieved as a company can be tied to the quality of our sales force," said PAETEC Executive Vice President of Sales Mario DeRiggi. "Through solid recruiting and training, we now have the strongest Sales team in our history, and this award confirms our place in the telecommunications industry."

The awards were jointly presented by *Selling Power* magazine, the leading sales management publication with 145,000 subscribers in 67 countries, and The Stevie Awards, which have been hailed as "the business world's own Oscars" by the *New York Post* (April 27, 2005).

Details about The Selling Power Sales Excellence Awards and the list of Stevie Award winners and Finalists in all categories are available at www.stevieawards.com/sales.

About PAETEC

PAETEC (NASDAQ GS: PAET) is personalizing business communications for medium-sized and large businesses, enterprise organizations, and institutions across the United States. We offer a comprehensive suite of IP, voice, data and Internet services, as well as enterprise communications management software, network security solutions, CPE, and managed services. For more information, visit www.paetec.com.

About The Stevie Awards

Hailed as "the business world's own Oscars," Stevie Awards are conferred in four programs: The American Business Awards, The International Business Awards, The Stevie Awards for Women in Business presented by Infiniti, and the Selling Power Sales Excellence Awards. Honoring companies of all types and sizes and the people behind them, the Stevies recognize outstanding performances in the workplace worldwide. Learn more about The Stevie Awards at www.stevieawards.com.

About Selling Power

Selling Power is the world's leading sales management magazine with more than 145,000 subscribers in 67 countries. Learn more at www.sellingpower.com.

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