



PAETEC

NEWS RELEASE

Media Contact

Dan Smith
PAETEC
(585) 340-2966
daniel.smith@paetec.com

Investor Contact

Tom Morabito
PAETEC
(585) 340-5413
tom.morabito@paetec.com

PAETEC Brings Personalized Telecommunications Solutions to Maine
Services, Expertise Help Businesses Cost-Effectively Improve Operations

FAIRPORT, N.Y. – (Nov. 24, 2008) – PAETEC Holding Corp. (NASDAQ GS: PAET), which provides data, voice and Internet solutions to business-class customers nationwide, today announced the launch of services in Maine. PAETEC will help customers use telecommunications technology to cost-effectively improve their operations.

“We’re excited to make PAETEC’s brand of personalized telecommunications available to customers in Maine,” said Jeff Burke, PAETEC Executive Vice President and Chief Marketing Officer. “Every business is different, and that’s why PAETEC takes the time to listen and develop a personalized solution that meets an individual customer’s needs. This level of attention, combined with our national network footprint, breadth of products and quality of service, has made PAETEC the premier alternative to incumbent local phone companies.”

The company’s broad product portfolio includes productivity-enhancing services such as [MPLS VPN](#) (MultiProtocol Label Switching Virtual Private Network, to cost-effectively manage bandwidth and connect multiple locations), SIP Trunking (Session Initiation Protocol Trunking, to gain the maximum benefits of IP-based communications), [Managed CPE Firewall](#) (to protect corporate data and networks from malicious attacks), and [Dynamic IP](#) (to converge data and voice communications on a single circuit to reduce expenses and enable new communications capabilities).

PAETEC leverages and combines individual products to create comprehensive solutions to address requirements in the areas of:

- **Communications:** Reliable and scalable products for data, voice, and Internet services. PAETEC tailors the services to enhance a customer’s internal and external communications.

- **Business Continuity:** Effective tools for disaster preparedness, network redundancy, and application recovery. The tools help businesses recover from the loss or corruption of data, and to maintain operations during and after a disaster.
- **Security:** Products and services that protect critical corporate files and applications, mitigate risks, and support regulatory compliance.
- **Managed Services:** Products that address budgetary constraints and limited IT resources. Customers can essentially outsource communications requirements, which allows the business to focus limited IT resources on other critical needs.
- **Financing:** PAETEC's unique Equipment for Services Program allows customers to reduce or even eliminate the capital expense of communications equipment as part of an overall network services contract.

PAETEC can tailor solutions for large enterprises with multiple locations inside Maine and across state boundaries, as well as small and medium-businesses with a single location.

"Enterprises in Maine are technically savvy, and we know that PAETEC will have to earn their loyalty," said Brian Smets, PAETEC's Regional Director for Maine and New Hampshire. "We intend to build long-term relationships by providing excellent total value."

The company has established its first Maine sales office in Portland, the state's largest city and primary hub for economic activity. The Portland region is among the 100-largest US Metropolitan Statistical Areas.

For more information about PAETEC services in Maine, please contact the Portland office at (207) 699-1330. For more information about PAETEC, please visit www.paetec.com.

About PAETEC

PAETEC (NASDAQ GS: PAET) is personalizing communications for business-class customers across the United States. We offer a comprehensive suite of data, voice, and IP services, as well as enterprise communications management software, network security solutions, CPE, and managed services. For more information, visit www.paetec.com.

#