



**PAETEC**

**NEWS RELEASE**

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**FOR IMMEDIATE RELEASE**

**PAETEC Keeps Local Ties through Regional Structure**

Presidents in Four Regions Will Support National Operations

FAIRPORT, N.Y. - (May 27, 2008) – PAETEC Holding Corp. (NASDAQ GS: PAET), announced that four executives have been named region presidents as part of the company's deployment of a regionalized sales structure. This reorganization follows the company's acquisition of McLeodUSA and allows PAETEC to maintain personalized customer service across its national operations.

The top region executives will manage direct sales, agent sales, account development, network design, and service engineering in their respective regions. PAETEC's four region presidents and their geographic area of responsibility are:

- Chris Bantoft, President, West Region
- Joseph Ceryanec, President, Central Region
- Mario DeRiggi, President, East Region
- John Leach, President, South Region

“As we've grown to be a truly national carrier, it's important that we maintain the local touch our customers expect from PAETEC,” said EJ Butler, Jr., PAETEC's chief operating officer. “The regional structure moves the decision making and service-

delivery process closer to our customers, which in turn results in a better customer experience.”

In addition, PAETEC has named presidents for its Advanced Solutions Group and for its Wholesale operations. The Advanced Solutions Group comprises PAETEC subsidiaries that provide value-added services that include Telecommunications Expense Management (TEM) software, telecommunications equipment including Allworx, customer network design and installation, fixed wireless services, and financing. The Wholesale unit provides comprehensive solutions to resellers and service providers (wholesalers), through PAETEC systems, infrastructure, and product offerings. For wholesalers, we provide access to PAETEC’s network; for resellers, we provide products and services that they can repackage and sell under their own brand.

These leaders and areas of responsibility are:

- Jack Baron, President, Advanced Solutions Group
- Doug Derstine, President, Wholesale Markets

Mr. Bantoft joined PAETEC in 2001, and previously served as executive vice president for alternate channels. In addition to his responsibilities as region president, he maintains functional leadership for Agent Channel sales nationwide. Mr. Bantoft's career spans more than 35 years of international business management. Prior to joining PAETEC, Mr. Bantoft served as chief executive officer for ACC Telecom Europe. Before that, he was managing director of Alcatel Business Systems in the United Kingdom.

Mr. Ceryanec joined PAETEC in 2008 from McLeodUSA, where he served as chief financial officer since February 2006 and as acting chief financial officer from August 2005. Prior to joining McLeodUSA in September 1996, Mr. Ceryanec was chief financial officer and treasurer of Met-Coil Systems Corporation. Prior to that, he was a senior manager with Ernst & Young.

Mr. DeRiggi previously served as executive vice president responsible for PAETEC's direct sales channel. He joined PAETEC in 1999 as vice president of sales for NY Metro, Mr. DeRiggi had over 10 years' of experience in the telecommunications industry,

holding positions at Allnet Communications, AT&T, Winstar Communications, and Cablevision Lightpath.

Mr. Leach joined PAETEC in 2007, and previously oversaw PAETEC's authorized agent sales channel program in the company's South, South Central, and Mid-Atlantic regions. Mr. Leach has more than 20 years of telecommunications and sales experience. Before joining PAETEC, he was president and chief executive officer of Covista Communications. He has also worked for Bell South, BTI Communications, and Telco Communications Group.

Mr. Baron joined PAETEC in 1998, and previously served as chief marketing and training officer. Mr. Baron is a co-founder of PAETEC and has over 25 years of management experience, including 17 years in telecom sales, marketing, training, and customer-service. Prior to joining PAETEC, Mr. Baron served as National Vice President of Sales, Marketing and Customer Service for ACC TeleCom's U.S. operations. Prior to joining ACC in 1995, Mr. Baron served as President of ETI Technical College, a 4-year engineering college in Cleveland.

Mr. Derstine joined in 2005, and was previously responsible for overseeing PAETEC's ISG-CPE division, FASTNET-Data Center Solutions, and StarNet-ISP Solutions. Mr. Derstine has more than 19 years of telecommunications executive level experience and responsibility. Prior to joining PAETEC, he was most recently President, CEO, and founder of ALL Acquisition Corp., DBA American Long Lines, Inc., a northeast-based integrated communications provider that he merged with PAETEC in 2005. He has also had executive roles with U S WATS, Inc., and Teligent.

### **About PAETEC**

PAETEC (NASDAQ GS: PAET) is personalizing communications solutions for business customers across the United States. We offer a comprehensive suite of data, voice, and IP services, as well as enterprise communications management software, network security solutions, CPE, and managed services. For more information, visit [www.paetec.com](http://www.paetec.com).