



**PAETEC**

**NEWS RELEASE**

FOR IMMEDIATE RELEASE

**PAETEC'S VoIP and SIP Trunking Products Receive Frost & Sullivan  
Customer Value Enhancement Award**

*Research and consulting firm highlights PAETEC's reliability and hybrid solutions as key factors in the selection process of prestigious award*

**FAIRPORT, N.Y. – June 15, 2010** – PAETEC Holding Corp. (NASDAQ GS: PAET), a FORTUNE 1000 company, announced today that its Voice over IP Access and Session Initiated Protocol (SIP) Trunking Services have received the prestigious 2010 Customer Value Enhancement Award from the research and consulting firm Frost & Sullivan. Voice over IP using SIP allows businesses to merge the feature-rich and immense efficiencies of an IP-based network with voice calling to deliver a new generation of business-class voice solutions.

The Award is based on comprehensive best-practices research using the Frost & Sullivan “CEO 360 Degree Perspective,” which in turn serves as the foundation of its TEAM Research methodology. The comprehensive report from Frost & Sullivan cited that PAETEC’s “core IP-MPLS network helps it deliver VPN and IP trunking services with superior availability and reliability than those of its competitors. The multi-gigabit core allows PAETEC to provision high-bandwidth applications, including high-definition voice and video.”

“We’re honored to receive this tremendous recognition and validation from the analysts at Frost & Sullivan,” said John Chapman, senior vice president of marketing at PAETEC. “Our strategic product and technology decisions are based on direct and vital feedback from CIOs, and telecom and IT Managers in more than 60 customer advisory boards around the country. The direction from our base allows us to sell more advanced solutions to the enterprise market as well as continuously enhance our customer experience.”

The report went on to commend PAETEC’s offering of “hybrid VoIP services, such as integration between IP trunks and legacy PRI (primary rate interface) services, thereby putting legacy

customers on the migration path to value-added IP services. Frost & Sullivan believes that PAETEC's continuous investments in IP assets will help in delivering next-generation services such as SIP trunking and associated value-added application integration to its large customer base of 45,000 businesses."

PAETEC's Voice over IP services include its Dynamic IP with SIP trunking product to support customer premises-based telephony, and the cloud-based Hosted IP Telephony delivering advanced features directly from PAETEC's network. Both support single- and multi-site businesses using PAETEC's national Multi-protocol Label Switching (MPLS) IP network.

The complete Frost & Sullivan report, [Customer Value Enhancement, North American VoIP Access & SIP Trunking Services Markets](#), is available on [www.paetec.com](http://www.paetec.com).

### **About PAETEC**

PAETEC (NASDAQ: PAET), a FORTUNE 1000 company, is personalizing business communications for medium and large businesses, enterprise organizations and institutions across the United States. We offer a comprehensive suite of IP, voice, data, and Internet services, as well as enterprise communications management software, network security solutions, CPE, and managed services. For more information, visit [www.paetec.com](http://www.paetec.com).

### **About Frost & Sullivan**

Frost & Sullivan, the Growth Partnership Company, enables clients to accelerate growth and achieve best-in-class positions in growth, innovation and leadership. The company's Growth Partnership Service provides the CEO and the CEO's Growth Team with disciplined research and best-practice models to drive the generation, evaluation and implementation of powerful growth strategies. Frost & Sullivan leverages almost 50 years of experience in partnering with Global 1000 companies, emerging businesses and the investment community from 40 offices on six continents. To join our Growth Partnership, please visit <http://www.frost.com>.

#### **Media Contact**

Chris Muller  
PAETEC  
(585) 340-8218  
[chris.muller@paetec.com](mailto:chris.muller@paetec.com)

#### **Investor Contact**

Pete Connoy  
PAETEC  
(585) 340-2649  
[peter.connoy@paetec.com](mailto:peter.connoy@paetec.com)

# # #